

CHARLES SCRIBNER'S SONS  
PUBLISHERS, IMPORTERS AND BOOKSELLERS  
FIFTH AVENUE AT FORTY-EIGHTH STREET

NEW YORK, 11/28/ 1924

M

GENTLEMEN:

PLEASE SEND US THE FOLLOWING, MARKING BILL AND PACKAGE FOR

LIBRARY DEPARTMENT.

DEPARTMENT

VERY TRULY YOURS,

CHARLES SCRIBNER'S SONS

PER

SHIP VIA

1 - Spanish Songs of California  
1.50

This item is for resale. Kindly allow the  
usual trade discount of  $\frac{1}{3}$  off, if possible.

Dec. 6, 1924.

Charles Scribner's Sons,  
5th Ave. at 48th St.,  
New York City, N. Y.  
(Library Dep't.)

*Amo*  
Gentlemen-:

As per your order of the 28th ult., I have sent you a copy of Spanish Songs of Old California with bill at 1/5 off. You are right-- I am glad to give this discount to the Trade.

I could do considerably better if you would take a quantity. The book has not been off the press a year yet, but without Trade facilities, it is selling in its 5th thousand. Further, it is a book which will be standard, being genuine Folksongs of a high and appealing quality, in accurate and authentic version, and notable variety. The universal awakening of interest in all things Spanish, will help; but the intrinsic quality of the songs will carry them for many years.

Yours Sincerely,

DrL/GK